



INTERNATIONAL METAL SOURCE

Quarterly Newsletter: Q1 2018

Vol. 1, Issue 3 || Edited by Lucia Piedra, MBA

IMS is an AS9100 Rev D. Certified Woman and Minority Owned Small Business specializing in research, analysis, processing, and delivery of hard to find exotic metals for Aerospace, Defense, and Satellite Companies.

Our goal is to change how metal and materials are procured throughout the world by increasing client productivity and operational efficiency.



BUILDING THE WORLD'S LARGEST

CONSTELLATION OF SATELLITES

OneWeb is a Ku-band satellite network builder licensed by the International Telecommunication Union currently creating the world's highest throughput satellite system. The satellite constellation will enable affordable, high-speed, low latency broadband services to help address and solve the most demanding global connectivity challenges and sudden infrastructure crises across the globe by 2022. (Oneweb,2018).

The satellite industry is a billion dollar industry on the bleeding edge of innovation and infrastructure. This forward-thinking, ever-evolving worldwide supply chain that

IMS supports with a patent pending for an eco-friendly and less costly alternative to phosphoric anodize the company revolutionizes the ability for projects such as the constellation to take place.

When conventional methods for keeping up with automation and technology don't suffice, IMS creates a future concept to address or resolve those challenges. By offering new product introduction or end of product lifecycle material design selection, or changes in the way of less or alternative processing to save costs is a specialty of the company. Using economies of scale for high volume production and providing ongoing assistance with competitive analysis through research and development for creating value for finished goods is just part of what IMS does on a daily basis.

Question: Why does this company offer more than a metal broker does?

Answer: Because IMS understands the challenge OEM's, Machine Shops and many companies face after they receive material that needs grinding, heat treating or cutting, "that's why they just have us take care of it-" (CEO, IMS)



Donald J. Trump 
@realDonaldTrump



Our Steel and Aluminum industries (and many others) have been decimated by decades of unfair trade and bad policy with countries from around the world. We must not let our country, companies and workers be taken advantage of any longer. We want free, fair and SMART TRADE!

5:12 AM - Mar 1, 2018

 102K  40.4K people are talking about this



World News

Tariffs Imposed on Material Imports

Trump's desire for wholesale change in U.S. trade policy led him to impose tariffs of 25 percent for foreign-made steel and 10 percent for aluminum (CNN Politics, 2018) at the end of the first quarter this year. The United States currently has 169 trade taxes in place on several types of imported steel, including 29 on Chinese products. The announcement sent the stock market tumbling, with the Dow taking a 569-point dip in the first hours after the announcement because about one-third of the 100 million tons of steel used each year by American business is imported, while imports account for more than 90% of the 5.5 million tons of aluminum used by U.S. companies.

In the aerospace industry alone about 2.5 million U.S. jobs depend on both steel and aluminum imports which means the increased cost of individual parts could

create “a cascading effect that has fairly significant impacts on our industry’s global competitiveness,”- Remy Nathan, Vice President of International Affairs at the Aerospace Industries Association told NPR. (Fortune, 2018)

The biggest pro when it comes to tariffs is that domestic goods are made more attractive because the tariff raises the prices of imported goods. Countries who impose tariffs also benefit from restricted competition creating more opportunities within their own economy, domestic producer’s goods become more valuable and protect consumers from exploitation while also increasing government revenue. The largest con, however, is that the higher prices for imported goods are passed on to domestic consumers costing them more for those goods. Imposing tariffs normally also creates retaliation from other countries and losses for domestic producers who export goods.

How We Serve Our Industry:

Since 2009, the IMS commitment is to consistently deliver high quality materials to customers domestically and abroad. Not only does the company provide the materials for critical parts in satellites and aerospace components among other classified projects but also facilitates material processing which minimizes overall costs, reduces lead times and increases resource utilization for supply chains of all types.

IMS is an innovative company currently developing industry changing technology and establishing benchmarks for services which have never been seen. The company is unique in its ability to assist customers in research & development by allowing for the use of its equipment for education, prototyping, and experimenting efficiently thus garnering innovation awareness and loyalty in the scientific community.

Known as a trustworthy partner for sourcing hard to find, exotic, and rare materials IMS offers multiple in-house processing capabilities such as Blanchard Grinding, 2D Laser Cutting and Heat Treatment of PH Grades helping companies like yours reduce lead times and supply chain costs. The 5000 sq. ft facility is equipped with a humidity and particulate controlled inspection room for materials that require special storage or handling, along with multiple precision measuring tools and including Destructive & Non-Destructive testing equipment.